

BARROWS HALL CABLING

PRELIMINARY BID RESULTS

Project No.: 12199A

Contract Time: 112 Calendar Days

Project Manager(s): Matt Nethercutt

License Type: "C-7" OR "C-10"

Bid Opening Date & Time: Thursday, November 13, 2003, 2:02 P.M.

Pre-Bid Estimate: \$300,000

DESCRIPTION	1	% difference between bid 2 and bid 1	2	% difference between bid 3 and bid 1	3	% difference between bid 4 and bid 1	4	% difference between bid 5 and bid 1	5	% difference between bid 6 and bid 1	6	% difference between bid 7 and bid 1	NON-RESPONSIVE
Name	WBE Telecom		Semans Communications, Inc.		I.D.T. Telecom*Data		IDEX Global Services, Inc.		Ceitronics, Inc.		AMI Electrical		Watson Electric, Inc.
Address	90 Hill Road		1300 Industrial Rd, #15		Pier 17		2301 Kerner Blvd		550 Parrott Street		2353 W. La Palma Ave		12480 San Pablo Ave
City State Zip	Novato CA 94945		San Carlos CA 94070		San Francisco CA 94111		San Rafael CA 94901		San Jose CA 95112		Anaheim CA 92801		Richmond CA 94805
Telephone	415-898-1400		650-591-1481		415-788-7777		866-824-8077		408-452-5000		714-758-0120		510-237-2710
Type of Bidder	CA Corporation		CA Corporation		Partnership				Delaware Corp.		CA Corporation		CA Corporation
License Number	390741		441045		698270				819105		761057		500338
10% Bid Bond Issued By	United States Fidelity & Guaranty Co.		Western Surety Company		Merchants Bonding Company (Mutual)		American Contractors Indemnity Co.		Safeco Insurance Co. of America		Fidelity & Deposit Co. of Maryland		Contractor's Bonding & Insurance Company
LUMP SUM BASE BID	\$177,748.00	18.2%	\$210,119.14	41.0%	\$250,614.20	8.4%	\$192,642.00	75.9%	\$312,710.00	120.5%	\$392,000.00	n/a	\$367,658.00
LUMP SUM:PRE-BID	0.592		0.700		0.835		0.642		1.042		1.307		1.226
ADDITIVE OR DEDUCTIVE ALTERNATES													
#1--Remove demolition from base bid	(\$5,635.00)	55.4%	(\$8,758.00)	118.5%	(\$19,140.00)	-26.2%	(\$4,160.00)	255.2%	(\$20,016.00)	219.7%	(\$28,000.00)	n/a	(\$24,890.00)
#2--Remove the voice-cabling component from base bid	(\$26,236.00)	8.1%	(\$28,357.00)	50.4%	(\$39,447.00)	-201.9%	(\$26,730.00)	-20.0%	(\$21,000.00)	124.9%	(\$59,000.00)	n/a	(\$22,613.00)
#3--Provide work during off hours-6pm-6am	\$24,066.00	-24.9%	\$18,074.00	-23.5%	\$18,421.00	107.0%	\$49,810.00	188.2%	\$69,370.00	62.1%	\$39,000.00	n/a	\$404,956.00
SUBTOTAL: ALTERNATES	(\$7,805.00)		(\$19,041.00)		(\$40,166.00)		\$18,920.00		\$28,354.00		(\$48,000.00)		\$357,453.00
TOTAL: BASE BID+ALTS.	\$169,943.00	12.4%	\$191,078.14	23.8%	\$210,448.20	55.9%	\$211,562.00	100.7%	\$341,064.00	102.4%	\$344,000.00	n/a	\$857,791.00
UNIT PRICES													
Unit Price no.1: Standard Voice/Data Outlet and Cabling. Cost per UNIT. X MULTIPLIER OF 8	\$325.00	40.1%	\$455.28	37.3%	\$446.23	20.0%	\$390.00	33.8%	\$435.00	96.9%	\$640.00	n/a	\$647.00
Unit Price no.2: Standard Two Cable Data Only Outlet and Cabling. Cost per UNIT. X MULTIPLIER OF 8	\$252.00	56.4%	\$394.11	43.1%	\$360.73	3.2%	\$260.00	60.7%	\$405.00	70.6%	\$430.00	n/a	\$612.00
Unit Price no.3: Standard One Cable Data Only Outlet and Cabling. Cost per UNIT. X MULTIPLIER OF 8	\$198.00	67.7%	\$332.00	38.4%	\$273.95	-34.3%	\$130.00	94.4%	\$385.00	8.6%	\$215.00	n/a	\$532.00
Unit Price no.4: Standard Voice Only Outlet and Cabling. Cost per UNIT. X MULTIPLIER OF 8	\$198.00	67.7%	\$332.00	38.4%	\$273.95	-34.3%	\$130.00	94.4%	\$385.00	8.6%	\$215.00	n/a	\$532.00
Unit Price no.5: Demo Standard Two Cable Outlet and Cabling. Cost per UNIT. X MULTIPLIER OF 8	\$14.00	257.1%	\$50.00	257.1%	\$50.00	78.6%	\$25.00	600.0%	\$98.00	1078.6%	\$165.00	n/a	\$93.00

Cable Outlet and Cabling. Cost per UNIT. X MULTIPLIER OF 8	\$22.00	181.8%	\$62.00	354.5%	\$100.00	13.6%	\$25.00	390.9%	\$108.00	740.9%	\$185.00	n/a	\$115.00
Three Cable Outlet and Cabling. Cost per UNIT. X MULTIPLIER OF 8	\$32.00	134.4%	\$75.00	368.8%	\$150.00	-21.9%	\$25.00	278.1%	\$121.00	556.3%	\$210.00	n/a	\$145.00
TOTAL: UNIT PRICES X 8	\$8,328.00		\$13,603.12		\$13,238.88		\$7,880.00	86.1%	\$15,496.00	97.9%	\$16,480.00	n/a	\$21,408.00
DAILY RATE FOR COMPENSABLE DELAYS													
\$ per day	\$0.00	n/a	\$0.00	n/a	\$100.00	n/a	\$0.00	n/a	\$275.00	n/a	\$1,800.00	n/a	\$750.00
DAILY RATE X MULTIPLIER OF 5	\$0.00		\$0.00		\$500.00		\$0.00		\$1,375.00		\$9,000.00	n/a	\$3,750.00
CALCULATED BASIS FOR AWARD (LUMP SUM BASE BID PLUS (UNIT PRICES X MULTIPLIERS) PLUS (COMPENSABLE DELAYS X MULTIPLIER)) PLUS ALTERNATE NO. 1 (must total less than Pre-Bid Estimate) PLUS ALTERNATE NO. 2 (must total less than Pre-Bid Estimate) PLUS ALTERNATE NO. 3 (must total less than Pre-Bid Estimate)													
	\$178,271.00		\$204,681.26		\$224,187.08		\$219,442.00		\$357,935.00		\$369,480.00	n/a	\$750,209.00

cc via e-mail: M. Nethercutt, R. Bluhm, E. Denton, P. Sutherland, R. Gayle, A. Vanderpol, J. Wishnoff, M. Cole, T. Little, CP Receptionist, CA Admin. Asst., CA Project File, Master File and First Source (via fax)

SUBCONTRACTORS (LOW 3 BIDDERS)			
list trades below			
Ceiling Tiles	Ireland Interiors		Duane Ritchens Constr.
Cores		JamCo Concrete Cutting	JamCo Concrete
Changes in Subcontractors due to Alternates (LOW 3 BIDDERS)			
list trades below			
No. 3		JamCo Concrete	